



High quadrant: S

Stability ranking: 0.1273 (Very Low = Very Unstable).

Myers Briggs: INFJ

Emotions: Is dispassionate; demonstrates self-discipline.

Goal: Power through formal roles and positions of authority.

Judges others by: Use of factual information.

Influences others by: Determination, tenacity.

Value to the organization: Offers comprehensive follow-through; works determinedly on tasks individually or in a small group.

Overuses: Bluntness; suspicion of others.

Under Pressure: Tends to internalize conflict; holds on to grudges.

Fears: Involvement with the masses; responsibility to sell abstract ideas.

Would increase effectiveness with more: Flexibility; acceptance of others; personal involvement with others.

Commentary with a work bias:

Objective and analytical, Investigators are dispassionate "anchors of reality." Generally undemonstrative, they calmly and steadily pursue an independent path toward a fixed goal. Investigators are successful at many things, not because of versatility but due to their dogged determination to follow through. They seek a clear purpose or goal from which they can develop an orderly plan and organize their actions. Once a project has begun, Investigators fight tenaciously to achieve their objectives. Intervention is sometimes necessary to change their direction. As a result, they can be perceived as stubborn and opinionated.

Investigators do well with challenging technical assignments in which they can use actual data to interpret the information and draw conclusions. They respond to logic rather than emotion. When selling or marketing an idea, they are most successful with a concrete product.

*Assess
Overuse,
Under
Pressure
and
Fears
to pick
Pattern!*

*Secret
to
improve*

Investigators are not especially interested in pleasing people and prefer to work alone. They can be perceived as cold, blunt, and tactless. Because they value their own thinking ability, Investigators evaluate others by how they use facts and logic. To increase their effectiveness in personal interactions, they need to develop a greater understanding of other people, especially others' emotions.

Commentary when at their best as a person bias:

Investigators have a depth of empathy and insight that leaves people feeling understood and valued. Investigators grasp the underlying meaning of what is going on rather than just what appears on the surface. Investors probably hear, "how did you know that?" a lot. Because of insight, can be there emotionally for others in a way that many other types cannot. An Investigator's perspective into the emotional states of people, as well as the future possibilities that lie before them, is scarily accurate.